

“Irundin's true value lies both in the **reliability** of its machines and in the **quality** and **commitment** of its staff”

INTERVIEW

Josep Salla
Managing Director

“Since 1884, Bodegas Yzaguirre has been dedicated to the production of vermouth, natural sweet wines and sangria following traditional methods and exclusive formulas”

How long have you been working with Irundin?

Our relationship with Irundin began in 1994, when we acquired our first filling machine with 16 spouts and a capping head, which marked the beginning of a long and fruitful partnership. We subsequently acquired two more machines, one in 2011 and the next one in 2022.

In your sector, what are the main particularities or challenges you face in the bottling process?

One of the main challenges is the need for quick format changeovers, efficient cleaning of equipment and effective technical service to ensure smooth and continuous operation.

What features or functionalities are essential for you in a bottling line?

For us, it is essential that the machinery allows the product to remain undisturbed, that it is robust and offers reliable performance over time.

How does Irundin's machinery adapt to these specific needs?

The solution offered by Irundin is comprehensive, combining speed in the bottling process, quality in the materials used and efficiency in the operation of its equipment. The technical service they have is very reliable and effective.

“We highlight their seriousness, attention to detail and commitment to the client”.

What made you choose Irundin as the supplier for your bottling lines?

From the first contact, they gave us a positive impression, standing out for their seriousness, attention to detail and commitment with the customer. These values have key to the acquisition of our third packaging line.



Bodegas Yzaguirre

How would you describe the experience of working with Irundin, from the implementation of the machinery to the after-sales support?

Our experience has been highly satisfactory, standing out for the ease of communication, agility in management and quick response in times of need.

“One of the most valuable aspects of our collaboration is the close and personalised relationship with the technical and management team”.

What do you think sets Irundin apart from other suppliers in the sector?

They stand out for their proximity to the client and their direct contact, which facilitates a relationship of trust and efficiency in resolving any situation.

Thinking about your day-to-day, what added value does Irundin bring to your bottling operation?

As an added value, without a doubt, I would say that it provides us with ease of use of the equipment and great versatility in adapting to different packaging formats, which optimises our production.

Could you share an anecdote or special moment that sums up your experience with Irundin?

A moment that reflects our trust in Irundin is when we approach them with any idea, however complex it may be, and

they always find an answer or a viable solution, demonstrating their commitment to innovation and continuous improvement.

What message would you give to another company considering working with Irundin?

Our recommendation is that you visit our facilities, see first-hand how Irundin equipment works and see for yourself the quality and efficiency of its machinery.

“As I have previously stated, your SAT is excellent.”

“We would like to see them continue to develop isobaric packaging technology, which will improve the shelf life of our products and optimise the bottling process.”

Finally, is there anything else you would like to add about your experience with Irundin or how it has helped you in your sector? Our business trajectory has been accompanied by the solidity and support of Irundin, providing us with innovative solutions that have contributed to our growth and the development of new product projects.

““They always find an answer or a viable solution”.



“Irundin has been able to adapt to our needs and maintain a level of commitment and response that we value very much on a day-today basis”

INTERVIEW

Cristian Sánchez
Maintenance Manager

“Since 1874, Bodegas Montecillo been dedicated to winemaking, making it one of the wineries with the longest history in the sector. Nowadays, it is still committed to a balance between tradition and innovation, maintaining the classic winemaking methods.”

How long have you been working with Irundin?

We have been working with Irundin since 2017, when we changed the Monoblock in our bottling line. The collaboration came about quite naturally, as the previous manager of the winery already knew Irundin well, having worked with them in other facilities in the sector. This prior trust was the key to our decision to use them as a supplier.

In your sector, what are the main particularities or challenges you face in the bottling process?

One of the main challenges we face is to ensure effective cleaning and sterilisation, these are essential to guarantee the quality of the final product.

What features or functionalities are essential for you in a bottling line?

For us, it is essential that a bottling line has the flexibility to adapt to different container formats, that it offers reliability in operation and that it is backed up by good service and fast availability of spare parts.

How does Irundin's machinery adapt to these specific needs?
Irundin machinery is partially adapted to our specific needs.

"Irundin's adjustable stars help us save time and space when changing formats".



Bodegas Montecillo

What made you choose Irundin as the supplier for your bottling lines?

We chose Irundin as our supplier mainly because of its reliability and proximity, as we value having a supplier we can count on quickly and who understands our needs.

How would you describe the experience of working with Irundin, from the implementation of the machinery to the after-sales support?

Our experience with Irundin has been generally good, as technical support is responsive and spare parts usually arrive quickly when we need them.

"Their availability and constant readiness make them a strategic partner on a day-today basis".

What do you think sets Irundin apart from other suppliers in the sector?

What sets Irundin apart from other suppliers is probably its good value for money, which allows us to maintain good performance without driving up costs.

Thinking about your day-to-day operations, what added value does Irundin bring to your bottling operation?

Irundin brings added value to our bottling operation by streamlining the daily cleaning processes, which means considerable time savings compared to machinery we had before.

Could you share an anecdote or special moment that sums up your experience with Irundin?

We don't have any particular anecdote, but we can say that all the people we have dealt with at Irundin have seemed very close and pleasant, which generates a good relationship.

"Irundin is a serious company that is committed to its customers and always seeks to provide solutions".

Looking to the , what do you expect from Irundin to continue innovating or improving your bottling process?

We expect Irundin to continue as before, listening to our proposals for improvement, being receptive and seeking to continually innovate in order to adapt to our needs.

Finally, is there anything else you would like to add about your experience with Irundin or how it has helped you in your sector?

I would just like to add that we are very happy with the experience we have had with Irundin. Their support has contributed positively to the improvement of our processes within the sector.

"Working with Irundin is like having your own team that is always ready to help".



“If you are looking for a company that not only sells you machinery, but also accompanies you in your growth, then you are looking for Irundin”

INTERVIEW

Paco Jordá

Production Manager

“Sinc Distilleries, founded in 1890, started with liqueur coffee and today produces all kinds of liqueurs and spirits. Adapting to small and flexible batches according to market needs.”

How long have you been working with Irundin?

Our relationship with Irundin dates back to 1992. From the beginning, we have had a close collaboration based trust and open communication. The relationship with the team has been fundamental to our growth.

In your sector, what are the main particularities or challenges you face in the bottling process?

The main challenge in the production customised liqueurs, and therefore one of our biggest challenges, is the production of small, customised runs. This requires flexible machinery that can adapt quickly to different needs and is also efficient, as we have a large number of bottles to deal with when working with different formats and types of liquor.

“Irundin's machinery allows us that flexibility, as well as guaranteeing fast and efficient technical support.”

What features or functionalities are essential for you in a bottling line?

As we handle varied productions, adaptability is key for us.

How does Irundin's machinery adapt to these specific needs?

Irundin machines have allowed us to be more agile in production, with quick and efficient adjustments. Although their initial cost may be higher, the support and quality more than compensate.

“The after-sales service has been exceptional, always with quick and effective solutions”.



Destilerías Sinc - Licores Sinc

What made you choose Irundin as the supplier for your bottling lines?

We were looking for a supplier who could offer us trust, proximity and an agile after-sales service. Irundin met all these requirements, the trust and proximity in dealing with us were decisive. The best thing is that, if they can't, don't have something or can't do it themselves, they recommend you to someone who can.

How would you describe the experience of working with Irundin, from the implementation of the machinery to the after-sales support?

The after-sales service is equal or even better than the sale, because it is very accessible. You can call and no matter who answers, there will always be someone available to help you. If there is a problem, the situation is assessed and, if there is a solution, it is implemented immediately so that everything works. In the end, the most important thing is that you have what you need at that moment to be able to work.

“From the installation of the machines to troubleshooting, the Irundin team has always been there for us.”

What do you think sets Irundin apart from other suppliers in the sector?

The difference between Irundin and other suppliers is clear: personal value. Their proximity, their agility in response and the trust they generate are key. They are not just

suppliers, but strategic partners in our business.

Thinking about your day-to-day, what added value does Irundin bring to your bottling operation?

The added value that Irundin gives us is that it allows us to innovate and adapt to the new needs of the market. To this we have to add the staff, the face-to-face and the day-to-day.

Could you share an anecdote or special moment that sums up your experience with Irundin?

We have a thousand special stories with Irundin, I remember one occasion when we had a technical problem in the middle of production. I called and within a few hours we had a solution ready. don't find that speed and commitment from just any supplier.

“If they can't do it, they have the transparency to say: 'I can't do it, but I'll tell you who can.'”

Finally, is there anything else you would like to add about your experience with Irundin or how it has helped you in your sector?

Just to reaffirm the importance of a close and reliable relationship in this type of collaboration, sometimes, even if we have several budgets, we always choose Irundin, even if it is a bit more expensive, because of its reliability.

“Trust, proximity and immediate solution: that is Irundin”.



“Our relationship with Irundin can be summed up perfectly in three words: **transparency, reliability and resolution**. From day one they have been up to the task”

INTERVIEW

Emilian Olteanu

Production Lines Manager

“Founded in 1935, it is known for producing high quality white wines, especially from the indigenous Verdejo grape variety. Cuatro Rayas is one of the most representative wineries in the area, standing out for its focus innovation and sustainability”

How long have you been working with Irundin?

Our collaboration with Irundin started in 2015, after to learn about their machinery solutions at a specialised trade fair in the sector. Since then, we have maintained a solid relationship based on trust and the quality of their equipment.

In your sector, what are the main particularities or challenges you face in the bottling process?

The main challenges in our bottling process are related to oxygenation of the product, compliance with high standards of hygiene and microbiological control, accurate capping and sealing, and correct labelling to ensure the final presentation of each bottle.

What features or functionalities are essential for you in a bottling line?

We need bottling lines that ensure filling accuracy, high speed and efficiency, a reliable capping system, minimise losses and waste, and allow full traceability. We also value intuitive interfaces, accurate labelling and correct palletising to optimise the entire process.

How does Irundin's machinery adapt to these specific needs?

Irundin machinery is perfectly suited to our requirements, offering excellent performance both in terms of speed and quality of the final product. With minimum incidents and an efficient cleaning system.



Bodega Cuatro Rayas



"Irundin helps us to maintain high hygiene standards".

What made you choose Irundin as the supplier for your bottling lines?

The decision was based on the reliability demonstrated in other warehouses, the ease of obtaining spare parts and, above all, the team behind the brand, which is always accessible and committed.

"I would highlight Irundin's agility in the delivery of spare parts".

How would you describe the experience of working with Irundin, from the implementation of the machinery to the after-sales support?

The experience has been very good. We have maintained a continuous and close relationship with your team, with a very proactive attitude in constant improvement of the machinery, both in adjustments and in the supply of parts.

"What really sets Irundin apart is its team, always focused on finding concrete and practical solutions to any problem that may arise".

What do you think sets Irundin apart from other suppliers in the sector?

What sets Irundin apart from other suppliers is its professionalism. You can tell that they know the sector well and know how to act in every situation.

Thinking about your day-to-day, what added value does Irundin bring to your bottling operation?

The greatest added value that Irundin brings us is the quality and reliability of each bottle that passes through its machinery. For us, this is a guarantee of peace of mind.

"With good maintenance and by following his advice, optimum performance and a long service life of the machinery is guaranteed".

Looking to the , what do you expect from Irundin to continue innovating or improving your bottling process?

We hope that Irundin will continue to advance in the development of advanced technological solutions, with flexibility and adaptability to different formats, and that it will continue to offer technical support and constant training.

Finally, is there anything else you would like to add about your experience with Irundin or how it has helped you in your sector?

Thanks to their machinery and support, we have been washing, filling and corking more than 20 million bottles year after year, which gives you an idea of the volume and the trust we place in them.

"Irundin has been a fundamental support in our evolution".



“Our relationship with Irundin can be summed up in two words: **cordiality** and **professionalism**. That combination is what really makes us want to **continue working with them**.”

INTERVIEW

Antonio García

*Process Engineering
and Improvement*

“Migasa is a family company with a long tradition in the agri-food sector and is positioned as one of the world's leading producers of olive oil. The company controls the entire production process, from the origin of the raw material to the packaging”

How long have you been working with Irundin?

We have been working with Irundin for approximately 20 years, mainly through the maintenance and support of their filling machines. The relationship was consolidated thanks to their constant presence and the reliability they have demonstrated over time.

In your sector, what are the main particularities or challenges you face in the bottling process?

One of the main challenges we face is to have a system that offers ease of operation and allows format changes to be made quickly and easily, without compromising efficiency.

What features or functionalities are essential for you in a bottling line?

The most essential thing for us continuity in productivity. We need the lines to operate stably, without interruptions, and to be ready to meet the demands of day-to-day operations.

How does Irundin's machinery adapt to these specific needs?

Irundin's machinery is well suited to our needs, offering ease of operation and an efficient system for changeovers, which is essential in our production environment.

“The technical service undoubtedly one of its strong points”.



Grupo Migasa

What made you choose Irundin as the supplier for your bottling lines?

Irundin was chosen as our supplier because of its established name and extensive experience in the sector, which gave us confidence from the outset.

How would you describe the experience of working with Irundin, from the implementation of the machinery to the after-sales support?

The experience has been clearly positive. They have always shown willingness to collaborate and resolve any situation.

“They have proven to be fast, responsive and committed, which makes them a strategic partner when issues arise.”

What do you think sets Irundin apart from other suppliers in the sector?

What sets Irundin apart from other suppliers is its professionalism. You can tell that they know the sector well and know how to act in every situation.

“Irundin brings a high level of safety and quality to our operations”.

Thinking about your day-to-day , what added value does Irundin bring to your bottling operation? Its technology and support allow us to

work with peace of mind, knowing that we have reliable and well-supported equipment.

Could you share an anecdote or special moment that sums up your experience with Irundin?

Beyond the technical aspects, what stands out in our relationship with Irundin is the human touch: the service, the cordiality and the friendship that has been generated over time, a relationship that goes beyond the purely commercial.

“We would say to any company considering working with Irundin that you can't go wrong”.

Looking to the , what do you expect from Irundin to continue innovating or improving your bottling process?
We would like Irundin to continue its commitment to innovation, incorporating variety in filling machine systems and filling that are even better adapted to new market demands.

Finally, is there anything else you would like to add about your experience with Irundin or how it has helped you in your sector?
Their involvement, professionalism and proximity speak for themselves.

“It is a serious, professional and service-oriented company”.



“Irundin's support has been **timely** and **effective**. The update proposals and the guarantee of their equipment give us **peace of mind**. ”

INTERVIEW

Efrén Ayala

Plant Maintenance Planning
Coordinator

“José Cuervo, founded in 1795, is dedicated to the production and marketing of tequila, with a portfolio that includes iconic labels such as José Cuervo Especial, Tradicional and Reserva de la Familia.

From its historic La Rojeña distillery, the oldest in Latin America, the company has driven the global expansion of tequila, combining tradition, innovation and a strong international presence.”

How long have you been working with Irundin and how did the collaboration come about?
I have been working in the company for two years and since I joined the company there has been a relationship with Irundin. The company has been working with Irundin for about 20 years. The collaboration arose from the need to restore the basic conditions of the equipment by overhauling the fillers.

In your sector, what are the main challenges or specific characteristics you face in the bottling process?
One of the biggest challenges is to meet the demand for the products by having reliability in the efficiency of the equipment to meet production schedules.

“The versatility of Irundin has allowed us to adapt without compromising performance.”

What features or functions do you consider essential in a bottling line?
Filling equipment is the heart of the line. Maintaining it in base condition, with constant and accurate operation, is key to ensuring product quality and avoiding downtime.

“Irundin is: equipment reliability and versatility to adapt to our needs.”



José Cuervo

How does Irundin machinery respond to these specific needs?
Irundin machinery stands out for its high output speed and consistent filling accuracy

What made you choose Irundin as a supplier for your bottling lines?
Mainly, the reliability of its equipment and the attention to service. Irundin has proven to be there when we need it.

“Thanks to Irundin, we implemented universal tools that streamlined our process.”

How would you describe your experience of working with Irundin, from the installation of the machinery to the after-sales service?

Our experience has been very positive. We have always received timely attention and the necessary support to keep our equipment running reliably. Thanks to Irundin we implemented universal tooling that streamlined our process.

“You can fully trust the quality of Irundin's equipment and the support offered by the company.”

Are there any situations where Irundin has been a key strategic partner for your business?
At times when we seek to improve the efficiency of our equipment, we implement technical improvements that optimise our processes.

What do you think differentiates Irundin from other suppliers in the

sector?

Their ongoing support makes the difference. That close relationship is something we truly appreciate.

“Irundin helps us avoid unnecessary downtime to improve our productivity.”

Thinking about your daily operation, what added value does Irundin bring to your bottling process?
It mainly contributes to maintaining the efficiency of our production lines. This avoids unnecessary downtime, which directly impacts our productivity.

Can you share an anecdote or special moment that sums up your experience with Irundin?
A highlight was when they designed and manufactured universal change parts to handle bottles of varying diameters and heights.

Thinking about the future, what do you expect from Irundin to continue innovating or improving your bottling process?

We would like you to continue to develop technology upgrade proposals to maintain the value of the equipment over time.

“Irundin's strong commitment is evident in every interaction.”



“Working with Irundin was the right decision. Irundin doesn’t just sell machinery, it builds trust. Their **experience, technical support and readiness to help are truly valuable assets.”**

INTERVIEW**Marco Ruvalcaba***Maintenance and Project Manager*

“Grupo Sesajal has specialised in oilseed processing for more than 35 years.

Dedicated to the extraction, refining and packaging of vegetable oils, mainly from sesame, chia and other seeds ”

How long have you been working with Irundin and how did the collaboration come about?
We have been working with Irundin since 2016. The contact began as a result of the need to incorporate a filling machine with a capacity of 2800 bottles per hour.

In your sector, what are the main challenges or specific features you face in the bottling process?
One of the main challenges is to have machinery that can adapt to different packaging formats. We have multiple bottle and capping types, and we need a line that is versatile without losing precision and efficiency.

“Irundin has been able to implement the changes that have been requested to make the machine flexible while sacrificing the lowest efficiency.”

What features or functions do you consider essential in a bottling line?

For us, the most important thing is fill quantity reliability, that each bottle contains exactly the right volume, and that the machine is flexible to adapt to different presentations without complex or costly reconfiguration.

“We have a machine from Irundin that has been operating for many years without any problems”

How does Irundin machinery respond to these specific needs?
In our case, we highlight its durability and resistance.

What led you to choose Irundin as your bottling line supplier?
We were convinced by their reputation and the professionalism with which everything was handled from the very first contact. A recommendation from another



Grupo Sesajal

company in the sector also gave us confidence.

“We saw that Irundin offered a comprehensive solution, with quality equipment.”

How would you describe your experience of working with Irundin, from the installation of the machinery to after-sales service?
Our experience with Irundin has been consistently positive. From the first installation to today, their team has always been available to answer questions or intervene when needed.

“They have shown commitment and support when we have asked for it”

Is there any situation in which Irundin has particularly stood out as a strategic partner for your business?

I especially remember when we installed our first line. Irundin provided us with a solution that worked from the very first moment and, over time, they helped us to modify it to be able to work with other products as well. That ability to adapt was instrumental in supporting our growth.

What do you think differentiates Irundin from other suppliers in the sector?

Their experience and practical approach. They are good listeners, they understand the customer's needs and offer concrete suggestions.

“Irundin's after-sales service is not just in theory: they are really there when you need them.”

Thinking about your daily operation, What added value does Irundin bring to your bottling process?
What we value most is the technical support. In the last year, having an Irundin technical representative in our city has been a great advantage. It has helped us to keep the machines in excellent condition and to solve any problems quickly, without relying on long response times.

Thinking about the future, what do you expect from Irundin to continue innovating or improving your bottling process?
Improved filling technology that contributes to cost savings, and the development of peripheral equipment to complement the strengths of Irundin's filling machines — such as labellers, particle detectors, etc

Finally, is there anything else you would like to add about Irundin?
Definitely the after-sales response, I repeat, the support you have is excellent, as an extra comment having a representative with technical knowledge and being the intermediary gives a lot of confidence

“Working with Irundin is reliability and functionality at its best”



“Irundin is the **key player** in bottle filling technology within our sector.”

INTERVIEW

Raúl Clavijo

Machine maintenance manager

“Vinagres de Yema has been bottling vinegar since 1992. It is a company with extensive experience in the agri-food sector, specialising in the processing and packaging of different types of vinegar, always adapting to market challenges.”

How long have you been working with Irundin and how did the collaboration come about?

I joined the company in 2009 when we moved from Lebrija to Puerto de Santa María. In Lebrija, we already had a 16-pipe filling machine, and when we moved, we added another one for a new production line. It was at that point that we intensified our collaboration with Irundin, who helped us with the installation and adaptation process.

In your sector, what are the main characteristics or challenges you face in the bottling process?

One of the main challenges was when our largest customer, Ybarra, asked us to bottle apple vinegar with the mother, i.e. with solid elements in suspension. This situation required a very specific technical solution, and it was by contacting Irundin that we were able to solve it effectively.

“This situation required a very specific technical solution, and it was by contacting Irundin that we were able to resolve it effectively.”

“Irundin's machinery complies with the standards required in audits such as those carried out by the FDA, especially with regard to bottle rinsing.”

What features or functionalities are essential for you in a bottling line?

We need bottling lines that allow for rapid format changes and liquid changes.

How does Irundin's machinery adapt to these specific needs?

For example, the system is designed to automatically stop the machine if a minimum pressure is not reached, or to ensure that no bottles are left unrinsed, thus guaranteeing the quality and safety of the final product.



Vinagres de Yema

What led you to choose Irundin as your bottling line supplier?

Back in 1992, Irundin was already recognised as one of the leading companies in the agri-food sector, standing out for its very competitive prices and extensive technical experience, which was decisive in our decision to place our trust in them.

“Irundin has been responsible for supplying us with everything we need in an efficient and professional manner.”

How would you describe your experience working with Irundin, from the implementation of the machinery to the after-sales support?

Irundin is a strategic company for us, mainly because it supplies us with specific spare parts for the two filling machines we currently use. This responsiveness and customisation is very valuable.

“Our relationship with Irundin is fantastic.”

Are there any situations in which Irundin has particularly stood out as a strategic partner for your business?

Yes, in 2009, when we started the new phase in Puerto de Santa María, Ramón and Vicente were the technicians responsible for commissioning the machines. Since then, we have always had direct and close contact with them until their retirement, which reinforced our trust in the company.

What do you consider to be the distinguishing features of Irundin compared to other providers in the sector?

Irundin is a strategic company for us, mainly because it supplies us with specific spare parts for the two filling machines we currently use.

“When it comes to spare parts and customer service, Irundin is a top company.”

Thinking about your day-to-day operations, what added value does Irundin bring to your bottling operation?

We have a highly versatile 16-pipe filling machine, thanks to Irundin, which allows us to work with a wide variety of bottle types.

¿Podrían compartir alguna anécdota o momento especial que resuma su experiencia con Irundin?

There are many anecdotes over the years, but I would highlight the constant attention we have received from Miguel Ángel, as well as the friendliness of Vicente, who even when he came to Cádiz on holiday, took the opportunity to visit us. These are details that show the level of personal and professional commitment.

Looking ahead, what do you expect from Irundin in terms of continuing to innovate or improve your bottling process?

We are considering replacing one of our filling machines with the aim of further improving both the filling process and format changes.



“Our relationship combines the **closeness** of friendship with the **seriousness** of highly **professional** colleagues.”

INTERVIEW

Salvador Sánchez
Technical Director

“The Yllera Group is a family business founded in 1970 in the town of Rueda, in the province of Valladolid. It began its journey producing white wines from the Verdejo grape variety, standing out with its first great wine, Cantosán.”

Over the years, the winery has expanded its presence to other renowned Spanish designations of origin, such as Ribera del Duero, Toro, and Rioja, diversifying its catalog with a wide range of wines.”

In your sector, what are the main particularities or challenges you face in the bottling process?

Our greatest challenge is to maintain sustainable bottling and to offer the customer a product of the highest quality.

What features or functionalities are essential for you in a bottling line?

We are looking for modern machines that are at the same time easy to operate. User-friendliness is just as important as technological innovation.

How does Irundin's machinery adapt to these specific needs?

Irundin machines stand out for their robustness, modernity and ease of operation. These qualities make them a good match for our operational needs.

“Robustness, efficiency, and intuitive handling: that's how we define Irundin equipment.”

“Irundin's adjustable stars help us save time and space when changing formats.”

What made you choose Irundin as the supplier for your bottling lines?

Their machine design, proximity to manage spare parts, after-sales service and years of working together gave us the confidence to choose them as our supplier.



Grupo Yllera

Is there any situation in which Irundin has particularly stood out as a strategic partner for your business?

Yes, in the acquisition of a new machine for another of our wineries, located in Ribera del Duero, Irundin responded quickly and efficiently.

“Irundin has been a key supplier to the Yllera Group for many years. Irundin's adjustable stars help us save time and space when changing formats.”

What do you think sets Irundin apart from other suppliers in the sector?

What we value most and what makes Irundin stand out from other suppliers is its after-sales service, which makes a big difference when technical needs arise.

“In critical moments, Irundin has demonstrated an admirable ability to respond.”

Thinking about your day-to-day operations, what added value does Irundin bring to your bottling operation?

The robustness of its machines provides a key value: always having equipment available and ready to work reliably.

Could you share an anecdote or special moment that sums up your experience with Irundin?

We do not have a specific anecdote, but we can highlight its ability to react quickly to specific problems, solving them efficiently. At critical moments, Irundin has shown an admirable response capacity.

“Irundin is a highly experienced and professional company with a dedicated and approachable technical team.”

Looking to the future, what do you expect from Irundin to continue innovating or improving your bottling process?

We expect it to continue to develop modern machines without losing the personal touch that we value so highly. Irundin's combination of innovation and proximity is key for us.

Finally, is there anything else you would like to add about your experience with Irundin or how it has helped you in your sector?

To emphasise that Irundin is a very good supplier with many years of collaboration. Their support has been important to maintain and improve our bottling lines.

“Irundin's support has been important in maintaining and improving our bottling lines.”



“Every bottle that leaves our lines has a little piece of Irundin in it.”

INTERVIEW

Sara García

Technical Director

“Licores Baines S.L. is a company with a long history, founded in 1844 by an Italian-Swiss immigrant under the original name of “Matossi y Cía.”

The company’s main activity is the production, manufacture and bottling of pacharán, although it is also involved in the distribution, marketing, import, export and representation of a wide range of wines and spirits.

The company currently produces around 300.000 litres of pacharán per year”.

How long have you been working with Irundin and how did the collaboration come about?

We have been working with Irundin for 26 years. This relationship stems from a previous collaboration with LAGIRONDINE, which began more than 40 years ago.

In your sector, what are the main particularities or challenges you face in the bottling process?

The image of the product is key, it is determining factor for sales. However, so is reliability: it is essential that the bottles keep their contents well, without leaks or leakage or leak-tightness problems.

“When we have needed to adapt to new formats, Irundin has always responded effectively, despite the technical advances in the industry.”

What features or functionalities are essential for you in a bottling line?

Safety is a priority. We need to have full confidence that the machinery will respond correctly to filling, capping or labelling faults. We also place great value on good technical service.

How does Irundin’s machinery adapt to these specific needs?

In our case, we highlight its durability and resistance.



Licores Baines

We have a machine that has been operating for many years without any problems.

“The previous experience and the confidence they offered us from the beginning were the factors that made us choose Irundin”.

Is there any situation in which Irundin has particularly stood out as a strategic partner for your business?

Yes, especially when we have renewed the image of our bottles: from the cap formats to the labels. Throughout this process, Irundin has accompanied us and offered us adapted solutions.

“The experience has been excellent. We have been collaborating with Irundin for many years and during all this time we have had no relevant incidents”.

“After so many years working together, we can say that every bottle that comes out of Licores Baines has a little piece of Irundin in it”.

¿What message would you give to another company considering working with Irundin?

When purchasing equipment, it is important to consider not only price and speed, but also durability and safety. In this

respect, Irundin is a safe bet.

“Irundin is a very experienced and serious company with a committed and close technical team”.

Looking to the , what do you expect from Irundin to continue innovating or improving your bottling process?

We have just ordered new stars for some changes we have made to the bottles.

If you think about your relationship with Irundin, how would you sum it up in one key phrase or idea?

Two consolidated trajectories with the same commitment: to grow with confidence and quality products.

Finally, is there anything else you would like to add about your experience with Irundin or how it has helped you in your sector?

Thank you for all these years of collaboration.

“What sets Irundin apart is the confidence and reliability they transmit”.

