

“Working with Irundin was the right decision. Irundin doesn’t just sell machinery, it builds trust. Their **experience, technical support and readiness to help are truly valuable assets.”**

INTERVIEW**Marco Ruvalcaba***Maintenance and Project Manager*

“Grupo Sesajal has specialised in oilseed processing for more than 35 years.

Dedicated to the extraction, refining and packaging of vegetable oils, mainly from sesame, chia and other seeds ”

How long have you been working with Irundin and how did the collaboration come about?
We have been working with Irundin since 2016. The contact began as a result of the need to incorporate a filling machine with a capacity of 2800 bottles per hour.

In your sector, what are the main challenges or specific features you face in the bottling process?
One of the main challenges is to have machinery that can adapt to different packaging formats. We have multiple bottle and capping types, and we need a line that is versatile without losing precision and efficiency.

“Irundin has been able to implement the changes that have been requested to make the machine flexible while sacrificing the lowest efficiency.”

What features or functions do you consider essential in a bottling line?

For us, the most important thing is fill quantity reliability, that each bottle contains exactly the right volume, and that the machine is flexible to adapt to different presentations without complex or costly reconfiguration.

“We have a machine from Irundin that has been operating for many years without any problems”

How does Irundin machinery respond to these specific needs?
In our case, we highlight its durability and resistance.

What led you to choose Irundin as your bottling line supplier?
We were convinced by their reputation and the professionalism with which everything was handled from the very first contact. A recommendation from another



Grupo Sesajal

company in the sector also gave us confidence.

“We saw that Irundin offered a comprehensive solution, with quality equipment.”

How would you describe your experience of working with Irundin, from the installation of the machinery to after-sales service?
Our experience with Irundin has been consistently positive. From the first installation to today, their team has always been available to answer questions or intervene when needed.

“They have shown commitment and support when we have asked for it”

Is there any situation in which Irundin has particularly stood out as a strategic partner for your business?

I especially remember when we installed our first line. Irundin provided us with a solution that worked from the very first moment and, over time, they helped us to modify it to be able to work with other products as well. That ability to adapt was instrumental in supporting our growth.

What do you think differentiates Irundin from other suppliers in the sector?

Their experience and practical approach. They are good listeners, they understand the customer's needs and offer concrete suggestions.

“Irundin's after-sales service is not just in theory: they are really there when you need them.”

Thinking about your daily operation, What added value does Irundin bring to your bottling process?
What we value most is the technical support. In the last year, having an Irundin technical representative in our city has been a great advantage. It has helped us to keep the machines in excellent condition and to solve any problems quickly, without relying on long response times.

Thinking about the future, what do you expect from Irundin to continue innovating or improving your bottling process?
Improved filling technology that contributes to cost savings, and the development of peripheral equipment to complement the strengths of Irundin's filling machines — such as labellers, particle detectors, etc

Finally, is there anything else you would like to add about Irundin?
Definitely the after-sales response, I repeat, the support you have is excellent, as an extra comment having a representative with technical knowledge and being the intermediary gives a lot of confidence

“Working with Irundin is reliability and functionality at its best”

