### "Our relationship with Irundin can be summed up in two words: cordiality and professionalism. That combination is what really makes us want to continue working with them."

### INTERVIEW

Antonio García Process Engineering and Improvement

"Migasa is a family company with a long tradition in the agri-food sector and is positioned as one of the world's leading producers of olive oil. The company controls the entire production process, from the origin of the raw material to the packaging"

## How long have you been working with Irundin?

We have been working with Irundin for approximately 20 years, mainly through the maintenance and support of their filling machines. The relationship was consolidated thanks to their constant presence and the reliability they have demonstrated over time.

In your sector, what are the main particularities or challenges you face in the bottling process? One of the main challenges we face is to have a system that offers ease of operation and allows format changes to be made quickly and easily, without compromising efficiency.

# What features or functionalities are essential for you in a bottling line?

The most essential thing for us continuity in productivity. We need the lines to operate stably, without interruptions, and to be ready to meet the demands of day-to-day operations.

## How does Irundin's machinery adapt to these specific needs?

Irundin's machinery is well suited to our needs, offering ease of operation and an efficient system for changeovers, which is essential in

our production environment.

### "The technical service undoubtedly one of its strong points".



Grupo Migasa

What made you choose Irundin as the supplier for your bottling lines? Irundin was chosen as our supplier because of its established name and extensive experience in the sector, which gave us confidence from the outset.

# How would you describe the experience of working with Irundin, from the implementation of the machinery to the after-sales support?

The experience has been clearly positive. They have always shown willingness to collaborate and resolve any situation.

### "They have proven to be fast, responsive and committed, which makes them a strategic partner when issues arise."

## What do you think sets Irundin apart from other suppliers in the sector?

What sets Irundin apart from other suppliers is its professionalism. You can tell that they know the sector well and know how to act in every situation.

# "Irundin brings a high level of safety and quality to our operations".

Thinking about your day-to-day, what added value does Irundin bring to your bottling operation? Its

technology and support allow us to

work with peace of mind, knowing that we have reliable and well-supported equipment.

#### Could you share an anecdote or special moment that sums up your experience with Irundin? Beyond the technical aspects, what stands out in our relationship with Irundin is the human touch: the service the cordiality and the

service, the cordiality and the friendship that has been generated over time, a relationship that goes beyond the purely commercial.

### "We would say to any company considering working with Irundin that you can't go wrong".

Looking to the , what do you expect from Irundin to continue innovating or improving your bottling process? We would like Irundin to continue its commitment to innovation, incorporating variety in filling machine systems and filling that are even better adapted to new market demands.

Finally, is there anything else you would like to add about your experience with Irundin or how it has helped you in your sector? Their involvement, professionalism and proximity speak for themselves.

"It is a serious, professional and service-oriented company".