

“Our relationship with Irundin can be summed up perfectly in three words: **transparency, reliability and resolution**. From day one they have been up to the task”

#### INTERVIEW

**Emilian Olteanu**

*Production Lines Manager*

*“Founded in 1935, it is known for producing high quality white wines, especially from the indigenous Verdejo grape variety. Cuatro Rayas is one of the most representative wineries in the area, standing out for its focus innovation and sustainability”*

**How long have you been working with Irundin?**

Our collaboration with Irundin started in 2015, after to learn about their machinery solutions at a specialised trade fair in the sector. Since then, we have maintained a solid relationship based on trust and the quality of their equipment.

**In your sector, what are the main particularities or challenges you face in the bottling process?**

The main challenges in our bottling process are related to oxygenation of the product, compliance with high standards of hygiene and microbiological control, accurate capping and sealing, and correct labelling to ensure the final presentation of each bottle.

**What features or functionalities are essential for you in a bottling line?**

We need bottling lines that ensure filling accuracy, high speed and efficiency, a reliable capping system, minimise losses and waste, and allow full traceability. We also value intuitive interfaces, accurate labelling and correct palletising to optimise the entire process.

**How does Irundin's machinery adapt to these specific needs?**

Irundin machinery is perfectly suited to our requirements, offering excellent performance both in terms of speed and quality of the final product. With minimum incidents and an efficient cleaning system.



Bodega Cuatro Rayas



**"Irundin helps us to maintain high hygiene standards".**

**What made you choose Irundin as the supplier for your bottling lines?**

The decision was based on the reliability demonstrated in other warehouses, the ease of obtaining spare parts and, above all, the team behind the brand, which is always accessible and committed.

**"I would highlight Irundin's agility in the delivery of spare parts".**

**How would you describe the experience of working with Irundin, from the implementation of the machinery to the after-sales support?**

The experience has been very good. We have maintained a continuous and close relationship with your team, with a very proactive attitude in constant improvement of the machinery, both in adjustments and in the supply of parts.

***"What really sets Irundin apart is its team, always focused on finding concrete and practical solutions to any problem that may arise".***

**What do you think sets Irundin apart from other suppliers in the sector?**

What sets Irundin apart from other suppliers is its professionalism. You can tell that they know the sector well and know how to act in every situation.

**Thinking about your day-to-day, what added value does Irundin bring to your bottling operation?**

The greatest added value that Irundin brings us is the quality and reliability of each bottle that passes through its machinery. For us, this is a guarantee of peace of mind.

***"With good maintenance and by following his advice, optimum performance and a long service life of the machinery is guaranteed".***

**Looking to the , what do you expect from Irundin to continue innovating or improving your bottling process?**

We hope that Irundin will continue to advance in the development of advanced technological solutions, with flexibility and adaptability to different formats, and that it will continue to offer technical support and constant training.

**Finally, is there anything else you would like to add about your experience with Irundin or how it has helped you in your sector?**

Thanks to their machinery and support, we have been washing, filling and corking more than 20 million bottles year after year, which gives you an idea of the volume and the trust we place in them.

**"Irundin has been a fundamental support in our evolution".**

