

“Irundin's true value lies both in the **reliability** of its machines and in the **quality** and **commitment** of its staff”

#### INTERVIEW

**Josep Salla**  
Managing Director

*“Since 1884, Bodegas Yzaguirre has been dedicated to the production of vermouth, natural sweet wines and sangria following traditional methods and exclusive formulas”*

**How long have you been working with Irundin?**

Our relationship with Irundin began in 1994, when we acquired our first filling machine with 16 spouts and a capping head, which marked the beginning of a long and fruitful partnership. We subsequently acquired two more machines, one in 2011 and the next one in 2022.

**In your sector, what are the main particularities or challenges you face in the bottling process?**

One of the main challenges is the need for quick format changeovers, efficient cleaning of equipment and effective technical service to ensure smooth and continuous operation.

**What features or functionalities are essential for you in a bottling line?**

For us, it is essential that the machinery allows the product to remain undisturbed, that it is robust and offers reliable performance over time.

**How does Irundin's machinery adapt to these specific needs?**

The solution offered by Irundin is comprehensive, combining speed in the bottling process, quality in the materials used and efficiency in the operation of its equipment. The technical service they have is very reliable and effective.

**“We highlight their seriousness, attention to detail and commitment to the client”.**

**What made you choose Irundin as the supplier for your bottling lines?**

From the first contact, they gave us a positive impression, standing out for their seriousness, attention to detail and commitment with the customer. These values have key to the acquisition of our third packaging line.



Bodegas Yzaguirre

**How would you describe the experience of working with Irundin, from the implementation of the machinery to the after-sales support?**

Our experience has been highly satisfactory, standing out for the ease of communication, agility in management and quick response in times of need.

*“One of the most valuable aspects of our collaboration is the close and personalised relationship with the technical and management team”.*

**What do you think sets Irundin apart from other suppliers in the sector?**

They stand out for their proximity to the client and their direct contact, which facilitates a relationship of trust and efficiency in resolving any situation.

**Thinking about your day-to-day, what added value does Irundin bring to your bottling operation?**

As an added value, without a doubt, I would say that it provides us with ease of use of the equipment and great versatility in adapting to different packaging formats, which optimises our production.

**Could you share an anecdote or special moment that sums up your experience with Irundin?**

A moment that reflects our trust in Irundin is when we approach them with any idea, however complex it may be, and

they always find an answer or a viable solution, demonstrating their commitment to innovation and continuous improvement.

**What message would you give to another company considering working with Irundin?**

Our recommendation is that you visit our facilities, see first-hand how Irundin equipment works and see for yourself the quality and efficiency of its machinery.

**“As I have previously stated, your SAT is excellent.”**

*“We would like to see them continue to develop isobaric packaging technology, which will improve the shelf life of our products and optimise the bottling process.”*

Finally, is there anything else you would like to add about your experience with Irundin or how it has helped you in your sector? Our business trajectory has been accompanied by the solidity and support of Irundin, providing us with innovative solutions that have contributed to our growth and the development of new product projects.

**““They always find an answer or a viable solution”.**

